

Meeting Magnates – Celebrate Success of China Ferro-Alloys Industry Chain Annual Conference



In “China Ferro-Alloys Industry Chain Annual Conference & Market Outlook of Manganese, Chrome and Nickel Ore & Ferro-Alloys”, which was hosted by ferro-alloys.com and co-organized by China Ferroalloys Industry Association, China Chamber of Commerce of Metals Minerals & Chemicals Importers & Exporters, Tianjin Tailianda International Freight Agent Co., Ltd. Tianjin Huarong, Tianjin Zhenhong, Weiwang Logistics, Risheng Zhibo, Dandong Lifeng, Million Link (Tianjin), Tengfei Ferroalloys and Tianshun, “China Ferro-Alloys Futures Investment Forum” and “Manganese Series Meeting of China Ferroalloys Industry Association” were held on the afternoon of 22nd and macro and ferroalloys industrial chain market meeting on 23rd, which were highly accepted and praised by the customers.

Speech for Opening Ceremony:



Mr. Liu Zhengzhi, the president of ferro-alloys.com is making a speech



Mr. Xia Gang, the president of Million Link (China) Investment Trade Co., Ltd.



Mr. Shi Wanli, the secretary general of China Ferroalloys Industry Association

The Second Half of Supply-Side Structural Reform



Mr. Wu Ge, the chief economist of Huarong Securities, member of China Finance 40 Forum (CF40), director of China Chief Economist Forum, part-time tutor of Tsinghua University, Fudan University and People's University, made the theme report of macroeconomic market *The Second Half of Supply-Side Structural Reform*, which analyzed why economy develop to here and where the economy of later period will

move toward from the national macro-level, various economic indexes (such as PMI, investment rate of manufacturing industry and GDP) have descended as being weak and are unpromising in a short term. However, since 2016, investment on manufacturing has been continuing lower than the growth rate of GDP and profit. The first half of China's reduction of overcapacity has depressed manufacturing industry. Operation of steel industry in recent years shows that new production capacity is prohibited strictly and the equivalent/reduction replacement efforts have been increased in steel industry. The representative areas are Beijing-Tianjin, Hebei Region, Yangtze River Delta and Pearl River Delta. However, from 2016 to 2018, the normality such as overcapacity reduction completed for different goals, production restriction for steel and coking enterprises, production limitation in the heating season and reviewing on environment protection has made the enterprises tend to be strict and environmentally friendly. The second of overcapacity reduction has been slowed down and restriction margin has been relaxed, which will be introduced from real estate investment, exchange rate, Sino-US trade tariff and policies for finance and currency.

Suggestions for High Quality Development Road of China's Steel and Ferroalloys Industry



Li Xinchuang, (the incumbent secretary of the party committee, president, academician and chief engineer of China Metallurgical Industry Planning and Research Institute, the part-time vice president of China Iron and Steel Association, the chairman of Metallurgical Industry Energy Conservation Committee of China Energy Conservation Association and the director of the Branch of Metallurgical Technology and Economics of China Society of Metals) made the theme report of *Suggestions for High Quality Development Road of China's Steel and Ferroalloys*

requirements fully and implement system diagnosis and optimization all over the factories.

Outlook of Ferroalloy Industry in 2019



Shi Wanli, the secretary general of China Ferroalloys Industry Association, made the theme report of *Outlook of Ferroalloy Industry in 2019*, which introduced operation of China's ferroalloy market from January to October 2018 including production data of SiMn, FeSi, FeCr and ferroalloys. Comparing the same period of 2017, the actual output of alloy decreased slightly. It has met the demand of iron and steel industry and balance the relation between supply and demand. The prices of alloy are relatively stable and market order is straightened out gradually. The alloy industry gradually gets on the road of high quality development; in later market outlook, the secretary general mentioned that 2019 would be an important historical stage for development of alloy industry. Significant adjustment of national industrial layout, industry standard management and revision of industrial guidance directory and other documents will affect the industry significantly. Elimination of outdated capacity will be accelerated. Centralized release of newly increased capacity will lead to significant adjustment of market structure and relation between supply and demand.

The Present Situation and Prospect of China's Carbon Industry



Sun Qing, the secretary general of China Carbon Industry Association, made the theme report of *The Present Situation and Prospect of China's Carbon Industry*, carbon industry belongs to sunrise industry with a broad prospect, but now, the capacity is seriously excessive and contradiction between supply and demand has sharpened. The shortcomings in product and raw materials are required to make up to complete the high quality industrial chain. Under the normality of environmental protection, high attention should be paid to discharge for carbon industry and do not take any chances. Development should be striven for with excellent product quality. New low level repeated construction should be cautioned. Do not add new enlargement projects blindly.

The Present Situation and Forecast of Coking Industry



Zheng Wenhua, the chief analyst of China Coking Industry Association, made the theme report of *The Present Situation and Forecast of Coking Industry*, which reviewed the situation of China coking industry in recent years and different increase and decrease of coke output of various provinces of China and the whole world. For later market, he said that, demand for coke was affected little by improvement of ironmaking technology and decrease of coking ratio but was affected significantly by outlawing “substandard steel” and transferring a large number of scrap steel into regular iron and steel enterprises. The demand of iron and steel for coke is reduced, which can more ensure the demand of ferroalloy for coke. Severe pressure of environmental protection has urged off-peak production and limited production with coking furnace in many areas particularly key areas (2+26 cities in Beijing-Tianjin-Hebei Region, Yangtze River Delta and Fen-Wei Plain). The output of coke has reduced by 2% to 4% (3.94% in 2017 and 2.9% from January to August 2018).

How to Improve Industrial Chain Logistics Service



Li Youfu, the general manager of Tianjin Tailianda International Freight Agent Co., Ltd. made the theme report of *How to Improve Industrial Chain Logistics Service*. Tianjin Tailianda International Freight Agent Co., Ltd. is a comprehensive and professional modern logistics company that has a number of professional staff who have many years experiences in customs clearance, declaration for inspection and quarantine, ship chartering and space booking, bill making, container import and export packing and unpacking, less than container load, warehousing, bulk cargo (iron ore, manganese ore, chrome ore, nickel ore and other minerals as well as nonferrous metals), steel, coke, liquid chemicals, timber, domestic trade transfer, bonded business and container dump fleet. Based on Tianjin Port, the company radiates North China, northwest, northeast and other regions of China. The company has also established branches and offices in Jingtang Port, Caofeidian and Dalian. In September 2010, the company was upgraded to first-class freight agent and Tianjin Tailianda International Freight Agent Co., Ltd. was founded. In July 2015, an international ship agent company was founded. General Manager Li introduced the specific business and flows of the company, which guaranteed quality of industrial chain logistics service.

Viewing Development of Ferrochrome Industry from Cycle Period of Chrome Industry



Wang Ning, the deputy general manager of Special Steel Alloy Department of China Mineral Resources Co., Ltd. made the theme report of *Viewing Development of Ferrochrome Industry from Cycle Period of Chrome Industry*, which stated that for chrome industry, a long view should be taken and be confident based on cycle against the current situation. For downstream stainless steel and chrome raw material, with stable demand in European and American countries, Japan and Korea, China's rapid development and investment for overseas layout, consumption of ferrochrome, amount of chrome ore import and output of ferrochrome increased. China's chrome industry is facing a lot of separated problems including industrial integration and upgrading. China's chrome series capacity changes are concentrated in Inner Mongolia, Sichuan, Hunan, Guizhou, Guangxi and other provinces. Also, it is facing the problem that whether China can maintain the largest chrome producer globally. Therefore, the enterprises should strengthen the planning about their own construction, environmental protection, energy conservation and efficiency.

Review on Ferrosilicon Market in 2018 and Outlook for 2019



Qi Biao, the director of Marketing Department of Inner Mongolia Erdos Power Metallurgy Co., Ltd. made the theme report of ***Review on Ferrosilicon Market in 2018 and Outlook for 2019***, which specifically introduced from operation situation to market outlook of ferrosilicon market, from concentrated changes of producing area of ferrosilicon industry to downstream steel enterprises, magnesium industry and export as well as international situation, macro economy, real estate and infrastructure construction. He suggested treating the market rationally, adapting to changes actively, relying on ourselves rather than others and maintaining confidence.

Analysis on Manganese Ore and Alloy Market and Forecast on Later Market



Qi Bo, the deputy general manager (senior engineer of ferroalloy smelting) of TianJin HopeRay Mineral Limited Company made a theme report of *Analysis on Manganese Ore and Alloy Market and Forecast on Later Market*, in which he mentioned that 2018 is a good harvest year for China's iron and steel industry and ferroalloy enterprises two years later after China's economy bottomed out. In 2018, the whole industrial chains of iron and steel, ferroalloy and mines presented a profit trend and created a profit peak value for nearly a decade.

General Trend of Qualitative Change of Ferroalloy



Li Qiang, the executive president of Foshan Metal Material Industry Association made a theme report of *General Trend of Qualitative Change of Ferroalloy*, which analyzed total output and quality of iron and steel, demand for alloy, special alloy as well as market of plain carbon steel, stainless steel, chrome, manganese and nickel.

Opportunities and Challenges of Development of China's Vanadium



Chen Donghui, professor level senior engineer of Central Iron & Steel Research

Institute of Hebei Iron & Steel Group, made a theme report of *Opportunities and Challenges of Development of China's Vanadium*, which introduced market overview and development situation of vanadium industry of China and the world in recent years, update of national standards, market competition and opportunities and challenges of vanadium industry. Relation between supply and demand has sharply market prices of vanadium in recent years. Since 2017, the market price of vanadium rises rapidly and continuously followed by suspension at a high position.

Conference Site



